Federal Acquisition Regulation

- (a) Purchase supplies and services from responsible sources at fair and reasonable prices. In establishing the reasonableness of the offered prices, the contracting officer must not obtain more information than is necessary. To the extent that cost or pricing data are not required by 15.403–4, the contracting officer must generally use the following order of preference in determining the type of information required:
- (1) No additional information from the offeror, if the price is based on adequate price competition, except as provided by 15.403–3(b).
- (2) Information other than cost or pricing data:
- (i) Information related to prices (e.g., established catalog or market prices or previous contract prices), relying first on information available within the Government; second, on information obtained from sources other than the offeror; and, if necessary, on information obtained from the offeror. When obtaining information from the offeror is necessary, unless an exception under 15.403-1(b) (1) or (2) applies, such information submitted by the offeror shall include, at a minimum, appropriate information on the prices at which the same or similar items have been sold previously, adequate for evaluating the reasonableness of the price.
- (ii) Cost information, that does not meet the definition of cost or pricing data at 2.101.
- (3) Cost or pricing data. The contracting officer should use every means available to ascertain whether a fair and reasonable price can be determined before requesting cost or pricing data. Contracting officers must not require unnecessarily the submission of cost or pricing data, because it leads to increased proposal preparation costs, generally extends acquisition lead time, and consumes additional contractor and Government resources.
- (b) Price each contract separately and independently and not—
- (1) Use proposed price reductions under other contracts as an evaluation factor; or
- (2) Consider losses or profits realized or anticipated under other contracts.
- (c) Not include in a contract price any amount for a specified contingency

to the extent that the contract provides for a price adjustment based upon the occurrence of that contingency.

[62 FR 51230, Sept. 30, 1997, as amended at 66 FR 2129, Jan. 10, 2001]

15.403 Obtaining cost or pricing data.

15.403-1 Prohibition on obtaining cost or pricing data (10 U.S.C. 2306a and 41 U.S.C. 254b).

- (a) Cost or pricing data shall not be obtained for acquisitions at or below the simplified acquisition threshold.
- (b) Exceptions to cost or pricing data requirements. The contracting officer shall not require submission of cost or pricing data to support any action (contracts, subcontracts, or modifications) (but may require information other than cost or pricing data to support a determination of price reasonableness or cost realism)—
- (1) When the contracting officer determines that prices agreed upon are based on adequate price competition (see standards in paragraph (c)(1) of this subsection);
- (2) When the contracting officer determines that prices agreed upon are based on prices set by law or regulation (see standards in paragraph (c)(2) of this subsection):
- (3) When a commercial item is being acquired (see standards in paragraph (c)(3) of this subsection);
- (4) When a waiver has been granted (see standards in paragraph (c)(4) of this subsection); or
- (5) When modifying a contract or sub-contract for commercial items (see standards in paragraph (c)(3) of this subsection).
- (c) Standards for exceptions from cost or pricing data requirements—(1) Adequate price competition. A price is based on adequate price competition if—
- (i) Two or more responsible offerors, competing independently, submit priced offers that satisfy the Government's expressed requirement and if—
- (A) Award will be made to the offeror whose proposal represents the best value (see 2.101) where price is a substantial factor in source selection; and
- (B) There is no finding that the price of the otherwise successful offeror is unreasonable. Any finding that the